

You Can't Fix Stupid!!!

(But We Can Work With Ignorance!)



1. An agent does not have to present offers once one has been accepted if they are following written instructions from the client. T or F
2. Lead based paint disclosure must be made only when the residence was built prior to 1978. T or F
3. When an active licensee and a spouse own a property together, rents collected can be placed into their personal account so long as the broker approves. T or F
4. Real estate signage (except directional's) must contain the name and phone number of the broker. T or F
5. It is illegal and unethical for a listing agent to share the price and terms of an offer from a cooperating broker with another prospective buyer or cooperating broker. T or F

**CAN YOU ANSWER THESE QUESTIONS?
ARE YOU SURE??
WOULD YOU BET YOUR LICENSE???**

When: Throughout 2010

Where: Multiple Locations In Georgia

Time: Usually 9:00 am - 4:30 pm

Fee: No More Than \$10 (No Way!!!)

Register: See Course Dates & Locations

This is a 6 hour GREC approved, GREC sponsored and GREC funded course for continuing education. Developed and instructed by Tom Gillett, this course will provide answers to the questions that EVERYBODY should have! The economy is making life as a real estate licensee challenging enough...don't compound your day with ignorance of important issues!

By the way....the answer to ALL the questions is false.

Ignorance is simply not being knowledgeable of important information; stupid is to ignore the knowledge and willfully violate the law. **"You Can't Fix Stupid!!!...(But We Can Work With Ignorance)"** is a course designed for these trying times. After reviewing numerous articles, law suits, laws and over 2,000 investigations and citations by the Georgia Real Estate Commission, it became obvious that many licensees find themselves in the unfortunate position of violating laws and/or rules, not by design but by failure to understand or be knowledgeable of the applicable law. This information packed course, approved and sponsored by the GREC and developed and presented by Tom Gillett, is the information licensees need, when they need it! Sign up early. Seating is limited!!

Course Dates and Locations

<u>DATE</u>	<u>HOST</u>	<u>CITY</u>	<u>LOCATION</u>	<u>REGISTRATION</u>
2/24/10	Albany Board	Albany	Board Office	229-883-6664
2/25/10	Thomasville Board	Thomasville	Prof. Learning Ctr.	229-228-5279
2/26/10	Central GA Board	Warner Robbins	Board Office	478-922-0099
3/3/10	Carpet Capital Board	Dalton	204 W. Gordon St.	706-278-0297
3/4/10	Barney Fletcher Schools	Atlanta	Atlanta/Marietta Classroom	770-850-9090
3/11/10	Hall County Board	Gainesville	Gainesville Civic Center	770-534-1564
3/23/10	MLS Institute.	Morrow	South Classroom	770-493-9000
3/29/10	Athens Area Assoc.	Athens	Association Office	www.realtorsathens.com
4/19/10	Tift Area Board	Tifton	TBA	229-388-1111
4/20/10	Valdosta Board	Valdosta	Board Office	229-242-2085
4/21/10	Douglas-Coffee County Board	Douglas	Central Sq. Complex 200 C S. Madison	229-382-7604
5/5/10	Ga. Inst. of Real Estate	Duluth	Duluth Classroom	www.learningrealestate.com
5/11/10	Golden Isles Assoc.	Brunswick	Association Office	912-264-2915
5/12/10	Hinesville Area Board	Hinesville	TBA	912-368-4227
5/13/10	Dublin Board	Dublin	TBA	478-278-3660
5/18/10	Metro South Assoc.	Morrow	TBA	770-477-7579
5/25/10	Lake County Board	Greensboro	Board Office	706-453-0823
5/26/10	Greater Augusta Association	Augusta	Assoc. Office	706-736-0429
5/27/10	I-85 North Board	Commerce	TBA	706-335-3044
6/1/10	MLS Institute	Sugar Hill	North Classroom	770-493-9000
6/15/10	Rabun County Board	Clayton	Board Office	706-782-7751
6/16/10	400 North Board	Dawsonville	Board Office	706-216-5229
6/17/10	Greater Rome Board	Rome	Board Office	706-295-1727
6/25/10	N.E. Ga. Board	Young Harris	Brasstown Valley Resort	706-781-3030
7/13/10	Middle Ga. Assoc.	Macon	Association Office	478-471-7336
7/14/10	Columbus Board	Columbus	Board Office	706-323-1701
7/15/10	Troup County Board	LaGrange	TBA	706-884-2600

9/14/10	MLS Institute	Tucker	Corporate Classroom	770-493-9000
10/14/10	Ga. Inst. of Real Estate	Sandy Springs	Atlanta Board	www.learningrealestate.com